



## Gateway Telnet and CloudJumper Announce Strategic Partnership

Gateway TelNet Joins CloudJumper Partner Program to Offer Dynamic WaaS Cloud Solution

Van Nuys, CA – November 16, 2016 - CloudJumper, a Workspace as a Service (WaaS) platform innovator for agile business IT, today announced that Gateway TelNet, a leading provider of unified communications solutions, has joined with CloudJumper to become an authorized WaaS solution delivery partner. Through the partnership, Gateway TelNet will now offer its customers the company's flagship nWorkSpace WaaS solution, along with Office 365, hosted Quickbooks and other hosted workspace applications.

Gateway TelNet joins
CloudJumper in a strategic move to
expand its product offering to include
a cloud-based WaaS solution. These
services are implemented using the
CloudJumper platform, enabling
Gateway TelNet to deliver hosted
workspace solution that includes the
desktop, data storage, anti-virus and
application management for 2000+
software titles, all fully secure and
backed up in CloudJumper's state-ofthe-art data centers.

"Gateway TelNet customers are increasingly interested in migrating their IT to the cloud, and CloudJumper provides a quick onramp into cloud computing without the cost or complexity of managing and maintaining the required infrastructure," said Jerry Hilecher, President for Gateway TelNet. "As the only comprehensive solution of its kind to integrate cloud

desktops with hosting for 2000+ software applications, cloud infrastructure, services and support, we have found nWorkSpace to be very complementary to our portfolio."

"Gateway TelNet is an exemplary organization, and we're proud to be working with them. They understand how important it is to provide its customers with quality service, and we believe that's why they've been so successful," Max Pruger, chief sales officer, CloudJumper. "With growth forecasts for WaaS projected to be in the double digits over the next several years, Gateway TelNet is choosing an opportune time to engage with its customers on the value of hosted workspaces."

To learn more about CloudJumper and the company's Workspace as a Service platform, please contact the company at 844.645.6789 or visit www.CloudJumper.com.

## **About Gateway Telnet**

Gateway Telnet Inc. is Southern California's leader in introducing communications technology to the business environment. Even in a difficult economy, Gateway Telnet has found Return on Investment opportunities to allow businesses to increase technology and increase their competitive advantage in the marketplace all at a cash neutral position.

Partnering with TAG National and its 110 affiliates, Gateway Telnet has the unique capability of installing

and servicing a variety of cutting edge communications technologies anywhere in the United States while maintaining the finest service program in the marketplace.

For more information on Gateway Telnet, please call (866) 591-GREEN or visit us at www.gatewaytelnet.com.

## **About CloudJumper**

Founded in 2016, CloudJumper is a workspace as a service (WaaS) platform innovator for the agile business. It launches itself from the platform its sister company built over more than 16 years as a cloud pioneer, taking its new Workspace as a Service solution to a greater height with its concurrent user model. Many of the key personnel have also made the transition to CloudJumper. CloudJumper built its concurrent WaaS model working with strategic partners such as Microsoft, Intuit, Google, and others. Head and shoulders above the competition, the CloudJumper concurrent WaaS model provides the industry's most robust cloud desktop and provides a unique cost-savings option that focuses on both named and simultaneous users. CloudJumper markets its solutions through both white label and agency programs and is supported by the CloudJumper control panel, a single pane-of-glass provisioning system that allows partners and enterprise customers complete control over their IT environments. For more information, visit About CloudJumper.